DECISION SUPPORT FOR STRATEGIC UNIVERSITY MANAGEMENT: A DYNAMIC INTERACTIVE GAME

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ABSTRACT

The main objective of this research is to construct an interactive dynamic simulation model, on which a range of problems concerning the academic aspects of a university management system can be analyzed and certain policies for overcoming these problems can be tested. More specifically, the model focuses on long-term, strategic university problems that are dynamic and persistent in nature, such as growing student-faculty ratios, poor teaching quality, low research productivity. The model generates numerous performance measures about the three fundamental activities of a university, namely, teaching, research and professional projects. To construct such a game, a systemic feedback model of the major academic aspects of a university system is built. The model is calibrated using data from Bogazici University-Istanbul and the dynamic behavior patterns of the model are found to be consistent with the major historical time patterns obtained from Bogazici University. The results of these tests suggest that the model is structurally and behaviorally acceptable. Simulation experiments with graduate versus undergraduate study orientation shows that graduate study orientation has considerable positive effect on research output. In other experiments, assuming different desired undergraduate class sizes reveals that keeping class sizes extremely low, under the condition of high student body may cause serious problems in maintaining the faculty body, because of decreasing faculty supply and increasing number of faculty members as a result of heavy instruction loads. Next, the necessary changes were made on the model to construct the interactive gaming version and the gaming version was programmed using Vensim/Venapp. (See Eberlein and Peterson 1994). A group of players with different academic degrees and orientations played the game and their game results were compared to explore the capabilities of the interactive gaming version of the model. The comparison of the game results of the players revealed that players with different orientations emphasized different performance measures. Results reported so far are part of an ongoing research project. At this stage, we can state that the simulation model and the interactive game have proven to be a useful laboratory to support not only practical debate, but also theoretical research on how to best deal with strategic university management problems.
I. INTRODUCTION

Administrators of contemporary universities face the challenge of maintaining the quality of the fundamental functions of a university, namely teaching, research, academic and professional service, while trying to serve the students, under the pressure of limited resources in terms of faculty, facilities and income. ([3], [6], [10], [12]) The problems that contemporary university administrations face and possible solutions have been studied both on macro and micro levels by many researchers. Some of these studies were based on certain quantitative research (for instance, ([7], [8], [9], [11]); yet, a great portion of literature on university problems and their solutions do not have quantitative foundations, mostly because such systems involve qualitative (human) elements that are difficult to quantify and model. The link between the qualitative and the quantitative aspects of the problem is important and therefore deserves more research. A possible approach, in order to model and explore this link, is System Dynamics modeling/simulation methodology which employs a set of techniques that allows quantitative and realistic representation of variables that are typically perceived to be qualitative. This study intends to construct a simulation model, a computerized platform, on which a range of problems concerning a university administration system can be analyzed and certain policies for overcoming these problems can be tested and compared. In particular, the model focuses on those university problems that are dynamic and persistent in nature and as such must be addressed by high level, strategic policy-making mechanisms within the university. These strategic policy making mechanisms are typically the president, the deans, and the major policy-making councils at the university and divisional levels. The final goal of the research is constructing an interactive gaming version of the simulation model that can be played by such policy makers.

II. MODEL OVERVIEW

The model presented in this study focuses on the academic aspects of university management system. The main concerns while modeling the system were faculty members’ time allocation among main activity groups, the factors that determine this allocation, allocation of certain facilities (such as laboratories) and the performance indicators realized as a result of these allocations. The basic time step used in the simulation is a semester. The model is constructed using Vensim software ([5]). The model is constructed on sector basis. The main sectors are determined according to the major academic activity groups of the faculty members. Before determining their activities, faculty members are grouped into two: (a) Graduate Faculty Members, who are primarily involved in graduate instruction and research, (these faculty members are also involved in under-graduate instruction.); (b)’Under-graduate Faculty Members’, who are involved only in under-graduate instruction and have little interest in research; (still, they are involved in research to a certain extent). After this grouping, main activity areas of the faculty members are determined. Graduate and under-graduate instructions are the first two. These instruction activities are further divided into two within each one as (a) in-class instruction and (b) instruction overhead, which includes all out-of-class activities related to instruction. Another main group is research activities. Research activities are divided into two as (a) unsponsored research activities, which are not sponsored financially except for the university’s own resources and (b) sponsored research activities, which are supported by governmental or private
organizations. The last activity group is project (consulting) activities, which are divided into two: (a) income generating projects, which are activities like seminars, courses or consulting realized through university channels and generate income to the university and (b) unofficial projects, which are activities like seminars or consulting realized through non-university channels and do not generate any income to the university. Based on the grouping above, the activities of a graduate faculty member are determined as: (a) graduate instruction, (b) under-graduate instruction, (c) graduate instruction overhead, (d) under-graduate instruction overhead, (e) unsponsored research, (f) sponsored research, (g) income generating projects, (h) unofficial projects. Similarly, the activities of an under-graduate faculty member are determined as: (a) under-graduate instruction, (b) under-graduate instruction overhead, (c) unsponsored research, (d) sponsored research, (e) income generating projects, (f) unofficial projects. The sectors of the model are determined so as to represent the dynamics of these major activity groups. (Figure 1.)
Figure 1. Global Sector Diagram
II. 1. Graduate Instruction Sector

In this sector, the graduate faculty workforce that can be assigned to instruction and the need for graduate instruction are calculated and the faculty workforce is assigned to graduate instruction (Figure 2). If the workforce is not enough to meet all the need, the discrepancy is tried to be eliminated with some other strategies, like hiring part-time faculty, increasing the class sizes, etc. On the other hand, if the graduate faculty workforce for instruction is more than the need for graduate instruction, the surplus is transferred to 'Undergraduate Instruction Sector'.

II. 2. Undergraduate Instruction Sector

In 'Undergraduate Instruction Sector' the need for undergraduate instruction is determined and compensated with the undergraduate faculty workforce that can be assigned to instruction and the surplus graduate faculty workforce for instruction, if any, from 'Graduate Instruction Sector'. If the need is more than the available workforce, some other strategies like hiring part-time faculty and increasing class sizes, are used to eliminate the discrepancy.

II. 3. Graduate and Undergraduate Instruction Quality Sectors

In 'Graduate Instruction Quality Sector' (Figure 3) and 'Undergraduate Instruction Quality Sector', graduate and undergraduate instruction quality indicators are calculated. These indicators consist of student-faculty ratios, average class sizes, instruction overhead per student and facilities allocated for instruction.

II. 4. Graduate Faculty Instruction Overhead Sector

In 'Graduate Faculty Instruction Overhead Sector' (Figure 4) the instruction overhead load for graduate faculty members are determined and assigned to graduate faculty members and assistants. The surplus graduate faculty workforce that remains after the in-class instruction and instruction overhead loads are assigned, is calculated and divided among research and project activities, according to the relative research and project motivations of the graduate faculty members.

II. 5. Undergraduate Faculty Instruction Overhead Sector

In this sector the instruction overhead loads for undergraduate faculty members are calculated. The remaining undergraduate faculty workforce is divided among research and project activities, according to respective motivations.

II. 6. Graduate Faculty Research Sector

In 'Graduate Faculty Research Sector' the sponsored and unsponsored research motivations are first determined. The total graduate faculty workforce for research is then divided among unsponsored and sponsored research activities, according to the relative strengths of the respective motivations. The outcomes of research activities, (research papers, funds and grants), are determined and the main research performance indicators are calculated.

II. 7. Undergraduate Faculty Research Sector

In this sector undergraduate faculty workforce for research is divided among sponsored and unsponsored research according to respective motivations; then, research outcomes and research performance indicators are calculated.
Figure 2. Graduate Instruction Sector
Figure 3. Graduate Instruction Quality Sector
Figure 4. Graduate Faculty Overhead Sector
II. 8. Graduate Faculty Projects Sector

In 'Graduate Faculty Projects Sector' (Figure 5) the income-generating-projects and unofficial-projects motivations are first calculated. The total graduate faculty workforce for projects is then divided among income generating projects and unofficial projects according to strengths of the respective motivations. The funds obtained from income generating projects and the share of the faculty are also determined in this sector.

II. 9. Under-graduate Faculty Projects Sector

In 'Under-graduate Faculty Projects Sector' faculty motivations, workforce divisions and outcomes are calculated for projects activities done by under-graduate faculty members.

II. 10. Laboratory Facilities Sector

In 'Laboratory Facilities Sector' the allocation of the laboratory facilities among instruction, research and project activities is made and the changes in laboratory facilities are calculated.

II. 11. Assistants Sector

In 'Assistants Sector' the assistant workforce is calculated and the maximum available assistant hours for instruction overhead assignment is determined. These figures are used in graduate faculty instruction overhead and under-graduate faculty instruction overhead calculations.

III. VERIFICATION AND VALIDATION OF THE MODEL

The model presented in this paper has been verified and validated by a series of tests. The first group of tests are verification tests. These tests are intended to determine whether the computer simulation works as it is expected to work. After the verification of the model, validation tests are done. Validation tests are grouped into two: (a) structure validation tests, which are done in order to determine whether the model has an adequate structure, by testing the behavior of the model under extreme conditions; (b) behavior validation tests, which are done in order to determine whether the behavior of the model resembles the behavior exhibited by the real system that was modeled. ([1], [2]). To test the structural validation of the presented model, extreme condition and sensitivity tests have been applied. (It is impossible to present those results here due to lack of space, see [4]). Behavior validity was tested by comparing the behavior of the model with the data from Bogazici University-Istanbul. Some illustrative real system behavior patterns and model behavior patterns which were used for behavior validation are presented in Figure 6 and Figure 7. Observe that there is a reasonably good match between the real and the corresponding model generated behavior patterns. (See [4] for more extensive verification and validation results).
Figure 5. Graduate Faculty Projects Sector
Number of Graduate and Undergraduate Students

Number of Faculty Members

Research Papers per Faculty Member

Figure 6. Real System Behavior

Figure 7. Model Behavior in the Base Run
IV. EXPERIMENTS WITH THE MODEL

After the verification and validation tests, some simulation experiments are carried out with the model in order to show its simulation capabilities. For example, simulation runs are made to compare the results of increasing and decreasing undergraduate students/graduate students ratios. The results of these simulation runs show that an important effect of higher graduate study orientation is higher research and projects productivity per faculty member. Another example of simulation experiments deals with the effects of different undergraduate class sizes. It is observed from the results of these simulation runs, that keeping class sizes extremely low, under the condition of high student body may cause serious problems in maintaining the faculty body, because of decreasing faculty supply and increasing number of faculty members leaving, as a result of heavy instruction loads. (See [4] for these and other experimental outputs.)

V. UNIVERSITY GAME

As the next step of the research, the model is converted into an interactive dynamic simulation game. Venapp feature of Vensim is used in building the game version ([5]). In the game, the player plays the role of a university policy-maker, who is trying to seek a delicate balance among the main academic functions of the university, in order to get better output from these activities, both in terms of quality and quantity. The player does not have too many decision opportunities, because most of the factors are imposed by the environment the university exists in. The objective of the player is to make five decisions, so as to improve the indicators about the quality and quantity of the performance of the university, within the limitations imposed by outside factors. These decisions are New Graduate Students, New Under-graduate Students, Graduate Faculty Hiring Decision, Under-graduate Faculty Hiring Decision, Share on Official Projects income per Faculty Member and Weekly Release Time per Graduate Faculty Member (Figure 8). Sixty different performance indicators are displayed after each decision period. There is also detailed information option that the player can use in order to carry out more detailed causal analysis of the dynamics of the model (Figure 8).

After the game has been designed and validated, a group of players with different academic degrees and different orientations have played the game. Among the players are graduate students, teaching and research assistants, faculty members and administrators. The game results of these players are analyzed comparatively to explore the capabilities of the interactive gaming version of the model. The comparison of the game results of the players reveals that players with different orientations emphasize different performance measures. For example, a faculty member who believes that research is the most important function of a university plays the game quite differently than a faculty member who thinks it is crucial for the university to generate its own income from consulting projects. Sample outputs of the decisions made by a player during a typical game are given in Figure 9. The behavior of selected performance measures for this game are given in Figure 10.
Figure 8. Main Game Screen
Figure 9. Decisions Made During a Typical Game

Figure 10. Behavior of Selected Output Measures During the Given Game
VI. CONCLUSIONS

The main objective of this research was to construct an interactive dynamic simulation model on which a range of problems concerning a university management system can be analyzed and certain policies for overcoming these problems can be tested. In order to construct such a simulation game, a system dynamics model of the academic aspects of a university system was built. The model was calibrated using data from Bogazici University-Istanbul and the dynamic behavior patterns of the model were found to be consistent with the major historical time patterns obtained from Bogazici University. Observing the results of these tests, it was concluded that the model is structurally and behaviorally acceptable. Simulation experiments with graduate versus under-graduate study orientation showed that graduate study orientation has considerable positive effect on research output. In other experiments, assuming different desired under-graduate class sizes revealed that keeping class sizes extremely low, under the condition of high student body may cause serious problems in maintaining the faculty body, because of decreasing faculty supply and increasing number of faculty members as a result of heavy instruction loads. A group of players with different academic degrees and orientations played the game and their game results were compared to explore the capabilities of the interactive gaming version of the model. The comparison of the game results of the players revealed that players with different orientations emphasized different performance measures. Results reported so far are part of an ongoing research project. At this stage, we can state that the simulation model and the interactive game have proven to be a useful laboratory to support not only practical debate, but also theoretical research on how to best deal with strategic university management problems. We are currently in the process of identifying and initiating further research on the existing model and the gaming interface. The model can be extended to include more aspects of the university system, such as budget considerations, support staff and in general more detailed representations of variables such as facilities, infrastructure and projects. Also, the gaming interface can be enhanced to include various new features. Another research extension would be to build different versions of the game, each emphasizing different aspects of the university management system.
VII. REFERENCES


