

Lots of IT Concepts, But							
Social Media Ajax Ultramobile NFC Devices Mashup SOA	SaaS RFID BPO Application Quality Dashboards VoIP						
Identity Manage Semantic Web	ment DRM Thin Provisioning Business Intelligence						
Tera-architectures C Web2.0	Computing Distributed Encryption <sup>2</sup>						





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#### Our Data

- Downloaded full-text articles published in 1998-2007 from six magazines:
  - ComputerWorld & InformationWeek
  - BusinessWeek & The Economist
  - Newsweek & US News and World Report
- Extracted ~220,000 paragraphs containing 35 IT concepts

#### Concepts in ProQuest Classification

- 1 air traffic control, aviation, global positioning system
- 2 application service provider, enterprise resource planning
- 3 artificial intelligence, robot
- 4 blog, rss technology, social networking
- 5 business intelligence software, customer relationship management, data mining, salesforce automation
- 6 chat room, instant messaging
- 7 data warehouse, online analytical processing
- 8 digital music, mp3 player
- 9 electronic commerce, online advertising, online sales, public key infrastructure, world wide web
- 10 inventory management, supply chain management
- 11 linux, open source software
- 12 quality control, six sigma
- 13 service oriented architecture, web service
- 14 virtual private network, virtualization

#### Co-Occurrence of IT Concepts

"Over the past few years, we have seen the **ERP** vendors-led by SAP-move into different business areas," says Byron Miller, an analyst with the Giga Information Group. "The competitive advantage of just having **ERP** has diminished. The next big thing beyond **ERP** is **supply-chain management**." Links between **groupware** and **ERP** applications speed users' access from within a groupware application to key business data, such as purchase orders, inventory, customer histories, and other supply-chain information.

# Partial Co-Occurrence Matrix

	AI	ASP	ATC	CRM	DM	EC	ERP	GPS	PKI	www	
AI	571*										
ASP	0	1,060									
ATC	0	0	326								
CRM	2	39	0	2,014							
DM	13	2	0	44	1,336						
EC	10	114	3	201	55	12,311					
ERP	1	47	0	264	32	245	2,318				
GPS	1	0	8	0	0	7	1	504			
PKI	0	2	0	0	0	37	2	0	283		
www	6	3	2	2	9	141	29	1	4	1,411	
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	Rescaled Distance Cluster Combine					
	0	5	10	15	20	
IT Concept	+	·+	+	+	+	
-						
linux						
open source software						
virtualization						
service oriented architecture						
web service						
online advertising						
online sales						
public key infrastructure						
virtual private network						
quality control						
six sigma						
chat room						
instant messaging						
artificial intelligence	_					
robot						
world wide web						
WOILD WIDE WED						
androat magaze						
ploa						
brog						
SOCIAL NEUWOIKING						
iss cecinitiegy						
data mining						
data warenouse						
online analytical processing						
business intelligence soltware						
air trainic control						
aviation						
giobal positioning system						
customer relationship manageme	ent –					
enterprise resource planning	_					
electronic commerce						
supply chain management	_					
salesforce automation						
inventory management						





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# Quantitative Evaluation: F-Measure

		Correct classification			
		Positive Negative			
Obtained classification	Positive	true positive ( <i>tp</i> )	false positive (fp)		
	Negative	false negative (fn)	true negative ( <i>tn</i> )		

Precision=tp/(tp+fp) Recall=tp/(tp+fn)
F-measure = 2× precision× recall precision + recall
Co-occurrence classification F:0.729

KL-divergence classification F:0.615



# Rankings by Survey Respondents

IT Classification	1	1.5	2	2.5	3	Mean Rank
ProQuest classification	11	1	6	2	1	1.55
Co-occurrence-based classification	4	1	9	5	2	2.00
KL divergence-based classification	2	0	5	5	9	2.45

### Benefits of This Approach

Objective

- Produce classification from IT discourse itself
- Classification does not rely on experts

#### Scalable

More periods, sources, and concepts

#### Generalizable

- General purpose classification
- Applicable to broad range of contexts
- Co-occurrence and KL divergence are generalizable.

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### Limitations

- Specific data sources
- □ Specific period (1998-2007)
- Specific IT concepts
- Applied to IT; what about other domains?
- Small respondent pool for evaluation survey

#### Takeaways

- Co-occurrence, KL divergence, hierarchical clustering can help explore IT concept relationships in objective, scalable, and generalizable way.
- Success does not always depend on complexity of methods.
- Automated approach can help human experts, rather than replace them.

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